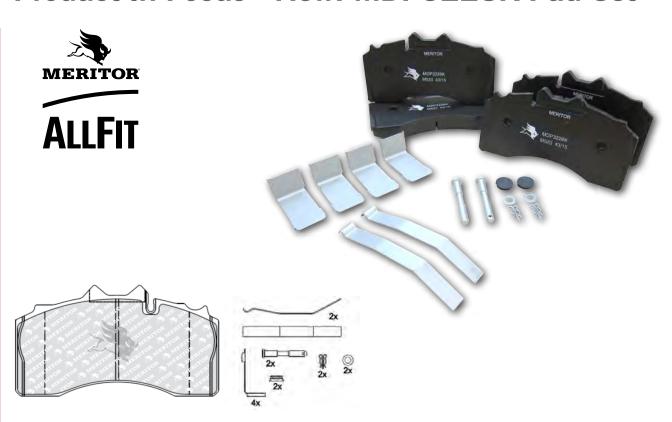


#### In this Issue:

- Product In Focus
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- Getting Technical
- Staff Profile
- Advertising

## Q Product In Focus - New! MDP3228K Pad Set



#### **Advantages**

- Manufactured with ECE R90 apporved M520 material
- Suits BPW caliper # TSB3709/TSB4309
- Unique back plate design
- Replaces Trade Number 29228
- Replaces OE# 0509290130

0980107570

0980107960

0980107971

Click here to view our comprehensive range of brake pad sets.







## \* New Products & Supersessions

### **New Products**

| Part Number | Description   |
|-------------|---|
| E380.M      | Kit Diff Gear/Washer with Cross                     |
| MER0164     | Wheel Seal Standard suits Steer 43764               |
| MER0213     | Wheel Seal Premium suits Trailer 40129              |
| MER0264     | Wheel Seal Premium suits Steer 43761                |
| MPD3228K    | Brake Pad Set suits BPW caliper # TSB3709 / TSB4309 |

## Supersessions

| Old Part Number | Description          | New Part Number |
|-----------------|----------------------|-----------------|
| MLF7177         | Air Spring           | MLF8177         |
| 3107U1269       | Collar Fin           | 3107\$1397      |
| 1228F1722       | Thrust Bearing Input | A1228S2255      |
| MSK5002         | Pad Wear Warning Kit | MCK1358         |

All parts displayed in New Products & Supersessions will be available for immediate ordering. Lead times apply for the listed items. Not all parts are available to Independent Customers.

Please contact Meritor Customer Service on (03) 8353 6050 for further information.

For full list of supersessions, CLICK HERE







## Local News -

## Meritor Reconfirms Aftermarket Brake Linings are Free of Asbestos

Following recent concerns in the media of a possible presence of asbestos fibre in some brake linings, Meritor has conducted independent testing and has reconfirmed via methods in accordance with industry standards and testing houses, that Meritor brake lining materials are and always have been 100% free of asbestos.

Industry test methods and procedures the Meritor brake linings were analysed against include;

- Bulk sample and fibre analysis of the brake linings (using polarised light microscopy supplemented with dispersion staining techniques by a NATA accredited testing house).
- Air quality testing and monitoring at the assembly facilities in Melbourne, Victoria (with results well under standards provided by Safe Work Australia for Inhalable Fibre Exposure).
- Written confirmation and certification that our international manufacturing partners do not use any asbestos in the manufacture of brake linings.

MSDS (Material Safety Data Sheet) and other certification documents are available upon request. Please contact your Meritor Aftermarket Sales Representative or Meritor Aftermarket Customer Service on 03 8353 6050.

Click here to view the report on our brake linings by an independent NATA accredited testing house

The Meritor name stands for complete confidence and peace of mind that our products are made without hazardous or inferior materials.

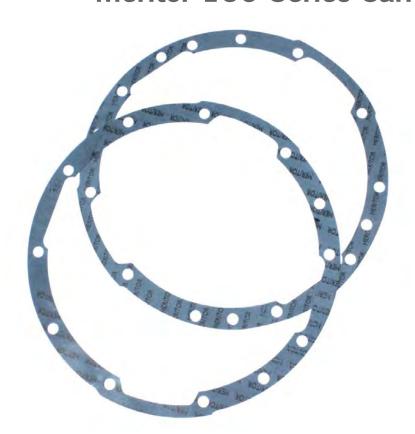
At Meritor, we don't take any chances with Safety.







# Getting Technical Meritor 160 Series Carrier Gaskets



#### Single Pack

Part Number: 2208A1197 MP160 SERIES CARRIER GASKET (FORWARD, 15 HOLES)

Part Number: 2208B1198 MR160 SERIES CARRIER GASKET (REAR, 12 HOLES)

#### **Bulk Pack**

Part Number: 2208A1197PK10 MP160 SERIES CARRIER GASKET 10-PACK (FORWARD, 15 HOLES)

Part Number: 2208B1198PK10 MR160 SERIES CARRIER GASKET 10-PACK (REAR, 12 HOLES)

The Meritor 160 Series Carrier gaskets have been developed to improve sealing between the housing and the carrier, avoiding the need of silicon at installation.

#### **Features and Benefits**

- improved sealing
- prevents leaks
- visual indicator (gasket tabs remain exposed so you know it has been installed)
- Teflon coated surfaces

The Meritor 160 Series Carrier gaskets are included in all DCDL ready MP, MPL, MR and MRL carriers that leave Meritor's Melbourne facilities. This includes all ex-production axles and aftermarket carriers manufactured and sold by Meritor Australia.

Please note: Gaskets must be installed clean and dry and onto surfaces with no dirt or oil residue. To obtain installation, maintenance, service and repair instructions (including torque settings) for Meritor 160 Series Axles and Carriers, please seek technical publication **TP001** from your Meritor Aftermarket Sales Representative or Meritor Aftermarket Customer Service on 03 8535 6050.

Note: Forward carrier gaskets have 15 holes, whereas the rear carrier gaskets have 12 holes.







## **Employee Profile - Sanjay Bhat**

Role at Meritor: Product and Marketing Manager - Australia Year Joined: 2010

#### What is your background in Product Development and Marketing?

I have had over 20 years' experience in Product and marketing management, 10 of them in Australia. My engineering and management degrees assist me in my techno-commercial role.

#### What are your main responsibilities?

Leading a team of product managers and a marketing specialist, I have the responsibility of ensuring commercial success of new products developed through various marketing initiatives. My role also includes identifying market opportunities and putting strategies into place to fulfil these in the most profitable manner. My responsibilities include identifying new suppliers, ensuring the most efficient purchase mechanisms, organising parts packaged in conformance to Meritor global branding standards, developing effective marketing communication of new products and monitoring the performance of product groups and taking corrective action where needed.

#### What do you like most about your role?

My role is very important to the aftermarket business. My work has very high impact on the continued growth and prosperity of the organisation. The independence afforded to me by the organisation allows me to be as innovative and entrepreneurial as possible. It is particularly satisfying when a product / marketing initiative achieves the success I had intended at the outset.

#### How does your work impact on the relationship between the customer and sales?

I get to influence business outcomes from the start to the finish for all products in our aftermarket portfolio. Success at this ensures long term customer satisfaction and continued growth for the organisation.

#### What are your interests and hobbies outside work?

I love to watch movies and travel around the world and of course within Australia. I spend my weekends gardening and looking after my front and back yards. I find it very therapeutic and can say that grass on my side of the fence is really greener.





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## Bullseye February 2016

## **Advertising**

Don't forget to check out our ad and editorial on Meritor's Asbestos Free brake linings in the next edition of Big Rigs.

